Overview

Drawing on the application of information technology for competitive advantage, the course looks at the potential effects of e-business on the value chain, product differentiation, strategic relationships and market share. Important technologies are emerging in the vital areas of data transfer and personal interaction and these will set the foundations for the future management of e-business. Topics in the course include the potential impact of e-business in both business-to-business and business-to-consumer transactions, security and communications, legal and ethical issues, EDI and electronic payments systems and revenue-generation strategies.
<table>
<thead>
<tr>
<th><strong>Faculty</strong></th>
<th>UNSW Business School</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>School</strong></td>
<td>AGSM MBA Programs</td>
</tr>
<tr>
<td><strong>Study Level</strong></td>
<td>Postgraduate</td>
</tr>
<tr>
<td><strong>Delivery Mode</strong></td>
<td>Fully online</td>
</tr>
<tr>
<td><strong>Indicative contact hours</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Timetable</strong></td>
<td>Visit timetable website for details</td>
</tr>
</tbody>
</table>
Conditions for Enrolment

Prerequisite: must be enrolled in Program 8355, 8625, 8616, 5950, 5457, 7315, 7333, 8345 or 8350
Course Outline

To access course outline, please visit:

MBAX9117 Course Outline
Pre-2019 Handbook Editions

Access past handbook editions (2018 and prior)

Pre-2019 Handbook Editions