



Commerce

8404 | 72 Units of Credit

Overview

The handbook provides you with information on the degree structure you would need to follow for the year you commence your study.

If you are a prospective student researching your study options, please visit [UNSW Business School website](#) for more information.

The Master of Commerce program has a long and distinguished history in providing high quality, relevant business education. If you are a non-business graduate wanting to develop your skills and knowledge in business, or if you are a business graduate who would like to broaden your business knowledge, then this program allows you to specialise, choosing from a range of disciplines, to pursue your career ambitions.

The Master of Commerce is innovative, industry-relevant and incorporates the latest thinking in business.

Note: *if you commenced the Master of Commerce degree prior to S1 2019 you should refer to the program structure for the year you first enrolled into the degree. For more information please visit [Previous UNSW Online Handbooks](#).*

Faculty

UNSW Business School

Campus

Kensington

Study Level

Postgraduate

Typical duration

1.7 Years

Delivery Mode

Face-to-face

Intake Period

Term 1, Term 3

Academic Calendar

3+ Calendar

Minimum Units of Credit

72

Award type

Masters (Coursework)

Award(s)

Master of Commerce -
MCom

CRICOS Code

000933K

Learning Outcomes

1. Business knowledge: Students will make informed and effective selection and application of knowledge in a discipline or profession, in the contexts of local and global business.

Professionals

Leaders

Global Citizens

Scholars

2. Problem solving: Students will define and address business problems, and propose effective evidence-based solutions, through the application of rigorous analysis and critical thinking.

Professionals

Leaders

Scholars

Global Citizens

3. Business communication: Students will harness, manage and communicate business information effectively using multiple forms of communication across different channels.

Global Citizens

Professionals

Leaders

Scholars

4. Teamwork: Students will interact and collaborate effectively with others to achieve a common business purpose or fulfil a common business project, and reflect critically on the process and the outcomes.

Global Citizens

Leaders

Scholars

5. Responsible business practice: Students will develop and be committed to responsible business thinking and approaches, which are underpinned by ethical professional practice and sustainability considerations.

Global Citizens

Professionals

6. Global and cultural competence: Students will be aware of business systems in the wider world and actively committed to recognise and respect the cultural norms, beliefs and values of others, and will apply this knowledge to interact, communicate and work effectively in diverse environments.

Global Citizens

Leaders

7. Leadership development: Students will develop the capacity to take initiative, encourage forward thinking and bring about innovation, while effectively influencing others to achieve desired results.

Leaders

Scholars

Graduate Capabilities:

For more information on Graduate Capabilities, please click on this [link](#).

Program Structure

Students must complete 72 UOC as a standalone program.

Core Course

Students must take 6 UOC of the following courses.

[MGMT5050](#) | 6 UOC

[Professional Skills and Ethics](#)

Data Analysis Core Course

Students must take 6 UOC of the following courses.

Students completing Accounting, Finance, Supply Chain Management, Risk Management, and Management Accounting specialisations should complete COMM5005.

Students completing Business Analytics, Business Law, Enterprise Systems and Business Design, Global Sustainability and Social Enterprise, Human Resource Management, Innovation and Entrepreneurship, Organisation and Management, International Business, and Marketing specialisations should complete COMM5011.

Students completing Business Strategy or Economics and Finance specialisations have the option to choose either COMM5005 or ECON5248 (proof of prior studies maybe required).

Students completing the Marketing Analytics specialisation can complete either COMM5011, COMM5005 or ECON5248 (proof of prior studies maybe required).

[COMM5005](#) | 6 UOC

[Quantitative Methods for Business](#)

[COMM5011](#) | 6 UOC

[Data Analysis for Business](#)

[ECON5248](#) | 6 UOC

[Business Forecasting](#)

Gateway Courses

Students take a total of three (18 UOC) Gateway Courses. Each 36 UOC specialisation includes a Gateway course. Students take a further two (12 UOC) of the following Gateway Courses to meet this requirement.

Only students completing the Accounting or Management Accounting specialisations may complete ACCT5930 and cannot complete ACCT5906 as a gateway elective.

ACCT5906 | 6 UOC

Financial Literacy for Business Decisions

ACCT5930 | 6 UOC

Financial Accounting

ECON5103 | 6 UOC

Business Economics

FINS5512 | 6 UOC

Financial Markets and Institutions

INFS5885 | 6 UOC

e-Business

MARK5700 | 6 UOC

Elements of Marketing

MGMT5710 | 6 UOC

Managing and Leading People

RISK5001 | 6 UOC

Fundamentals of Risk and Risk Management

TABL5511 | 6 UOC

Legal Foundations of Business

Specialisation Requirements

Students must complete at least one of the specialisations below.

SPECIALISATION:

ACCTES | 36 UOC

Accounting

ACCTYS | 36 UOC

Management Accounting

COMMFS | 36 UOC

Global Sustainability and Social Enterprise

ECONFS | 36 UOC

Economics and Finance

ECONMS | 36 UOC

Business Strategy

FINSCS | 36 UOC

Finance

INFSIS | 36 UOC

Supply Chain Management

INFSKS | 36 UOC

Business Analytics

INFSMS | 36 UOC

Enterprise Sys & Bus Design

MARKGS | 36 UOC

Marketing Analytics

MARKTS | 36 UOC

Marketing

MGMTBS | 36 UOC
International Business

MGMTCS | 36 UOC
Human Resource Management

MGMTDS | 36 UOC
Innovation & Entrepreneurship

MGMTHS | 36 UOC
Organisation & Management

RISKMS | 36 UOC
Risk Management

TABLKS | 36 UOC
Business Law

Masters of Commerce elective

Students must complete 6 UOC of Masters of Commerce Elective.

These courses can be any Postgraduate course offered within the Masters of Commerce (subject to pre-requisite requirements) and cannot be ECON5257 or TABL5512.

Students may find complementary electives to their specialisations under the specific specialisation page.

[any course offered by UNSW Business School](#)

Capstone or Practicum Course

Students must take 6 UOC of the following Capstone course related to their specialisation OR alternatively a practicum course.

Capstone for specialisations in Business Analytics, Business Law, Business Strategy, Enterprise Systems and Business Design, Human Resource Management, Organisation and Management, Innovation and Entrepreneurship, Supply Chain Management, International Business, Risk Management, Marketing Analytics or

Marketing is COMM5010.

Capstone for Accounting, or Management Accounting specialisations is ACCT5931.

Capstone for Finance, or Economics and Finance specialisations is FINS5568.

Alternative capstones are offered for Risk Management, Enterprise Systems, and Supply Chain Management (see specialisation page).

Alternatively, Practicum courses (COMM5030, COMM5020, COMM5040) can be completed instead of the specialisation capstone course.

ACCT5931 | 6 UOC

Strategic Management Accounting

COMM5010 | 6 UOC

Strategy, Marketing and Management

COMM5020 | 6 UOC

Global Business Practicum

COMM5030 | 6 UOC

Social Entrepreneurship Practicum

COMM5040 | 6 UOC

Entrepreneurial Ecosystems

FINS5568 | 6 UOC

Capstone - Portfolio Management Process

Enrolment Disclaimer

Unless advised otherwise by your program authority, you should follow the rules for the handbook for the year you commenced your program. You are also responsible for ensuring you enrol in courses according to your program requirements. myUNSW enrolment checks that you have met enrolment requirements such as pre-requisites for individual courses but not that a course will count towards your program requirements.

Admission Requirements

Entry Requirements

Applicants require a recognised undergraduate degree (or equivalent qualification) with a credit average, as determined by the UNSW Business School.

For additional entry requirements visit [UNSW Business School website](#) for further details.

If you do not have an undergraduate degree you may be eligible for the Graduate Certificate in Commerce, a pathway program into the Master of Commerce (domestic students only).

For more information about admission requirements for various UNSW programs, visit the following website(s):

[Domestic Students](#)

[International Student](#)

Program Requirements

Progression Requirements

Progression rules are in accordance with university policy.

For more information on university policy on progression requirements please visit [Academic Progression](#).

Pathways

Articulation Arrangements

Other program(s) within articulated suite:

Graduate Certificate in Commerce - **GradCertCom**
7355 Commerce

Faculty: UNSW Business School

Campus: Kensington

Units of Credit: 24

Typical Duration: 0.7 Years

[Read More](#)

Recognition of Achievement

Award with Excellence

The Award with Excellence is awarded in coursework masters programs, including Masters (Extension) but with the exception of Masters (Extended) such as JD and MD, when a Weighted Average Mean (WAM) of at least 80% has been achieved and at least 50% of the requirements of the award are completed at UNSW. All eligible programs will award 'with Excellence' except in special circumstances where approval of Academic Board has been given for a program to opt out.

For more information, please visit:

[Current Students Award with Excellence](#)

Additional Information

Further Information

Please note that these requirements may be subject to change. You are required to follow degree structure for the year you commence the program. Please refer to previous editions of the [Online Handbook](#) for your program requirements.

Current Students:

Contact the [UNSW Business School Student Centre](#) for advice.

tel: + 61 2 9385 3189

location: Level 1, room 1028, Quadrangle Building

[Forms, policies and procedures](#)

[Frequently asked questions](#)

Prospective Students:

Contact Student Recruitment

E: studybusinessinfo@unsw.edu.au

T: +61 2 9385 3507

Program Fees

At UNSW fees are generally charged at course level and therefore dependent upon individual enrolment and other factors such as student's residency status. For generic information on fees and additional expenses of UNSW programs, click on one of the following:

[Domestic Students](#)

[Commonwealth Supported Students](#)

[International Students](#)

Additional Expenses

Resources will not change from existing arrangements for MCom

Pre-2019 Handbook Editions

Access past handbook editions (2018 and prior)

[Pre-2019 Handbook Editions](#)

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Authorised by Deputy Vice-Chancellor (Academic)

CRICOS Provider Code 00098G

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